

Alternative Fuels Opportunities & Challenges

ECTA Workshop, Brussels 9th of October 2025





- Growth in Combined Transport- Initiative for Emission Reduction in Short Sea
- Reduction Empty Mileage
- Reduction Fuel Consumption
- Increased use of HVO100
- Increased use of BEV
- H₂ (Hydrogen-Trucks)
- New Technologies

GREEN CORRIDORS.

* Base year for calculation is 2023

15,000+

Cranable Trailers (XL)

341,000+

to CO₂ Reduction

300+

Daily Departures

595,500+

FTL Intermodal



GREEN CORRIDORS.

Combined Transport



Road Transport
Pre- and On-Carriage



BEV



HVO100



HVO



Bio-LNG



PTL /
e-Fuels

Alternative fuels are an important factor in achieving the climate targets!

- High CO₂-reduction potential
- Low entrance barrier– every Dieselvehicle can fuel HVO100
- Solution for existing fleetswhich will remain on the market for decades
- High efficiency, logistics processes are not disrupted
- Enablerfor the market launch of new technologies





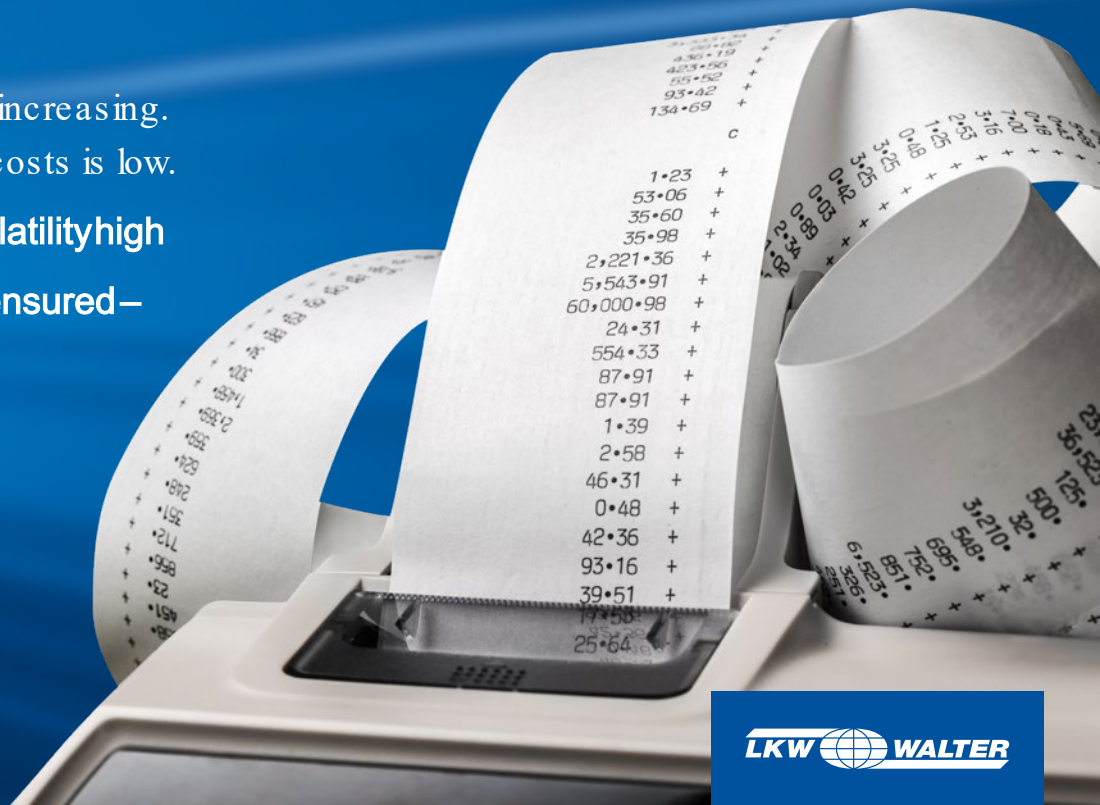
Our total emission 2023 (base year): 1,9 Mio. to CO₂

*Number relates to simulated emission 2030 (3,6 mio. t. CO₂) based on the assumption of 100% growth (doubling Road and Combined Transport)

**SOURCE: <https://www.umweltbundesamt.de/daten/klima/treibhausgasemissionen-in-der-europaeischen-union>

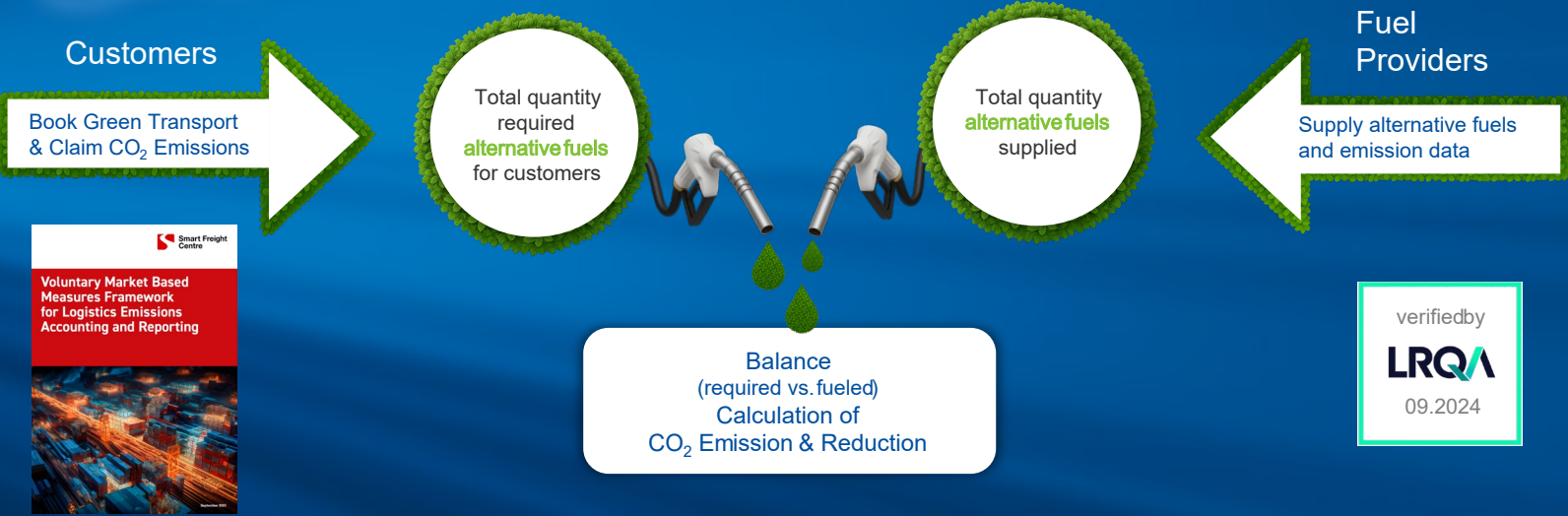
For us it is also about the economic effect !

- Market pressure for green solutions is increasing. However, willingness to pay additional costs is low.
- Market availability increasing – cost volatility high
- Compliance & transparency must be ensured – missing rules



Book & Claim System.

Securing Compliance, Transparency & Traceability



Politics must create a framework that favours Alternative Fuels over B7 -Diesel.

- Amendment to EU legislation on „CO₂-Standards“
 - Amendment to EU-legislation on „transport costs directive“
 - **Tax incentives** for Alternative Fuels
 - Inclusion of road transport into **ETS trading**
 - **Compliance guidelines** that apply universally
- Without political intervention, there is a risk of a cost trap if the market can't absorb the additional costs & **GREEN WASHING**



Q&A